

Real Estate Practice Capabilities

Understanding the business and goals of Real Estate investors helps our team structure insurance and alternative capital risk options that fit the industry and client specifically. We tailor risk solutions based on investment strategy, risk appetite and fund structure using our proprietary data analytic tools.

Impact the Value of Your Assets



Best Premium & Retention

Using data-driven analytics, we drive the underwriting process and achieve optimal insurance program outcomes from both a pricing and coverage standpoint.



Risk Control

In house loss control experts assist with the creation and implementation and creation of internal processes and procedures to drive loss prevention and claims cost mitigation.



Lender Requirements

Our renewal strategy contemplates lender requirements and investor expectations while balancing a cost-effective structure that aligns with corporate risk appetite.



Manuscript Forms

Our broker, claims, and loss control teams all work together to craft policy language, tailoring your coverage to your unique exposures.

Providing the Most Favorable Risk Transfer Programs Available



Approach to the Market

We excel in understanding our clients and the complexities of real estate which allows us to thoroughly underwrite in-house, produce comprehensive submissions, and leverage senior management relationships across all markets.



Allocation

Our broker team collaborates with you to develop an appropriate and objective premium allocation based on exposure, ensuring investor confidence through a neutral process. We negotiate pre-agreed add/delete rates to support your underwriting process and ensure return premiums are as expected for divested properties.



Structured Solutions

CAC's Structured Solutions Group provides additional resources to develop and structure alternative risk transfer solutions for unique situations, unusual risks or non-standard insurance risks.



Streamline Acquisitions

CAC's proprietary quoting platform allows investment analysts to underwrite acquisitions and generate insurance pricing in real time.

Analytic Tools



Natural Catastrophe

Modeling
Mapping
Limit Recommendations



Loss Projection

Loss Projections
Stratification
NPV/Loss Development Review



Collateral

Program Review
Cost/Benefit Analysis
Type of Collateral Comparison



Data Enhancements

Hazard Mapping
Roof Centroid Geocoding
Construction & Occupancy Coding

ABOUT CAC SPECIALTY

CAC Specialty is a leading specialty insurance broker and advisor that provides expertise and placement capabilities across the spectrum of insurance and capital markets. CAC delivers customized solutions for a wide range of risks, serving both large corporations and small-to-medium enterprises. As an employee-controlled company, we house top industry talent dedicated to meeting our clients' comprehensive risk management needs.

CHELLEY SCHAPER

303.638.5499

chelley.schaper@cacspecialty.com

MEG GLENN

404.386.9154

meg.glenn@cacspecialty.com

MIKE PRINDLE

678.206.6013

mike.prindle@cacspecialty.com